THE FUTURE IS HERE

May 2020

TODAY'S TOPICS

- About
- New Framework
 - Crossroads
 - Operations
 - Fix it First
 - Future
 - Funding
- Our Partnership
- Q & A





ABOUT

TARTA OVERVIEW



OVERVIEW

Fixed Route Service

2.5+ M Trips Annually

323 Employees To Member

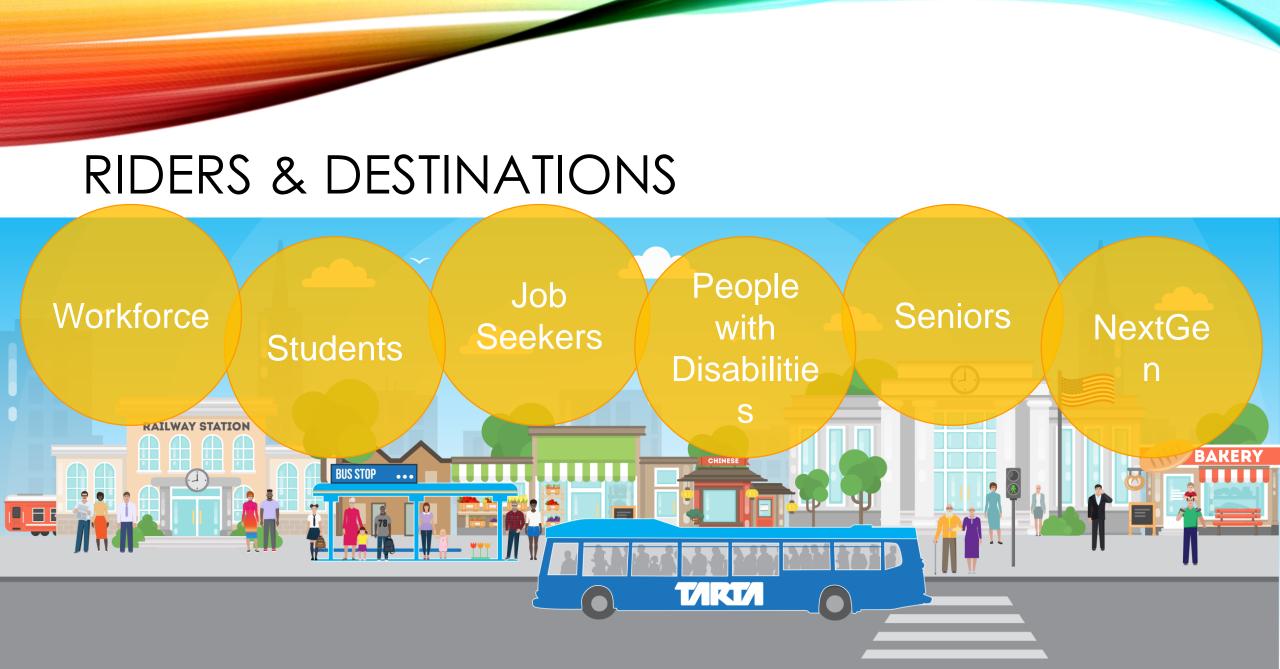
Roard

191 Revenue Vehicles

ADA Paratransit Call-A-Ride School

Sarvicas





NEW FRAMEWORK



BUSINESS PLAN FRAMEWORK

CROSSROA DS S FIX IT FIRST FUTURE FUNDING

1 2 3 4 5





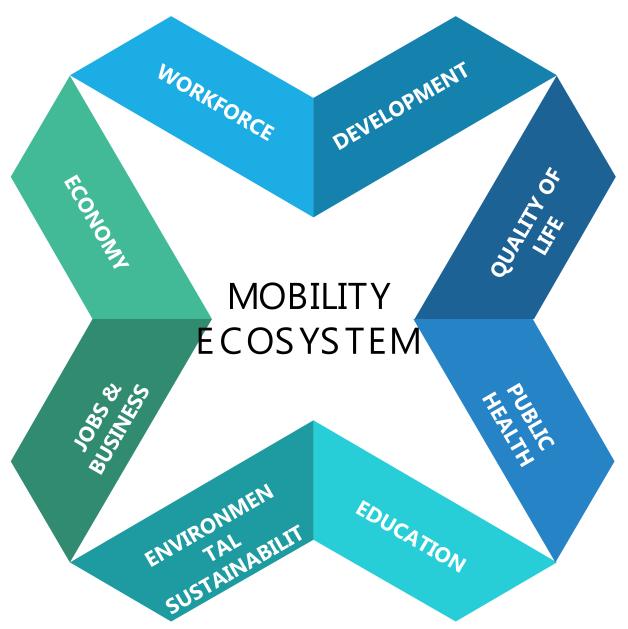
CROSSROADS







REGIONAL RESILIENCE







ECONOMIC IMPACT

\$52+

Annual Output into Regional Economy

\$1
invested in
Public
Transit
reaps \$4 in
Economic
Return























NEW LEADERSHIP = BOLD VISION

Foundational

Finances

New Funding

COVID-19

Community Relations

Technical

Hub Project on Hold

AV Project Declined

Transit Asset

Management Plan

Asset Condition

Assessmen^{*}

Operations and Alternatives Analysis

Creative Strategies to Leverage Federal \$

Repurpose FTA Grant Funding

Renegotiate Contracts

Review all Business
Partner Relationships

Vastly improved AP Aging Cycles \$30 million Grant
Application Submitted

April 2020

\$7.5 million ODOT Toll
Development Credits as
Match

23 Letters of Support from Federal, State, Local Elected Officials and Business Leaders Ahead of Peers in Preparedness and Protection Strategies

Fare Free

Rear Boarding

10 or Fewer Passengers per Bus

Shadow Service

Front Line Pay

Developed and Repaired Key Stakeholder Relationships

Hired Public

Transportation Industry
Leader for
Communications and
Customer Experience

Build Technical Capacity on Executive Team

Technical Capacity,
Strategic Plan and
Transit Management
Consulting RFP Issued

IT Technical Capacity
Support Services RFP
Issued





OPERATIONS





TRANSFORM TO BEST IN CLASS







COVID-19 INDUSTRY-LEADING SOLUTIONS

Protect
Drivers &
Riders

Free Rides –
Eliminates
Fare Box as
Hot Spot

10 Riders at a Time - Social Distancing

Shadow

Buses -

Picks Up

Riders Left

Behind

Rear Entry

Protects Drivers





FIX IT FIRST





\$30M FEDERAL GRANT APPLICATION

23
Letters of
Support

Chamber & Business Community

U.S.

Congress

State & Local Officials

SHERRIOD BROWN
OHD
COMMITTEE:
AGRICULTURE, R UTHITION
AND POPEET HY
BANKING, HOUSING,
AND URBAN AFFAIRS
FRANCE
VETERANS' AFFAIRS

United States Senate

April 3, 2020



Representative Paula Hicks-Hudson Minority Whip

March 26, 2020

Mark Barthrick, 1127 Central Avenue Office of Program Management, Federal Transit Administration Toledo, OH 43697

I am pleased to submit this letter supporting the Toledo Area Regional Transit Authority. TARTA is applying to the Federal Transit Administration for 5339 Bus and Bus Facilities competitive grant funds in the amount of \$330 million. We believe this project will improve transportation and transit service along the TARTA extreme which is a vital asset to our community.

This grant will bring TARTA much needed dollars for replacement vehicles of the 191 revenue vehicles in their fleet, 142 have met or exceeded their useful of terms of age and/or mileage thresholds as outlined by the Federal Transit Administration. Therefore, they should be considered as eligible to receive Federal Transit Administration for 5339 But and But Facilities competitive grant.

As we know TARTA has a unique vision into the future to continue to provide, safe, reliable, efficient and affordable transportation the community deserves. I fully believe these funds with offer TARTA the best chance to continue the vision for consistence success.

Sincerely

Paul Sta Sa

Paula Hicks-Hudson State Representative

Committees:
Agriculture & Rural Development
Civil Justice
Engage

Civil Justice Finance Finance Subcommittee on Agricultu Development and Natural Resourc Rules & Reference www.ohiohouse.gov 77 S. High Street Columbus. Ohio 42215-61

Contact Information:
Office: 614-466-1401
Toll-Free: 1-800-282-0253
Fax: 614-719-6968
Email: Rep44@ohiohouse.gov

ews applications for the 5339(b) Bus and Bus consider the Teledo Area Regional Transit ion. The grant will allow TARTA to meet its ading bus system redesign, fleet replacement,

o metropolitan area and serves more than 3.5 efits the regional economy by allowing uding work, school, social activities, medical maintenance and upkeep of TARTA is critical to of Ohio.

s vehicles. In fact, 142 out of 191 of and/or mileage thresholds as determined by t these vehicles are replaced to meet the state of ts. Proper funding is essential for the physical ze TARTA and the broader Toledo

ARTA's request. Please keep my office

Sincerely,

Sherral Brown
United States Senator

\$7.5 M
ODOT
Match





CUSTOMER & COMMUNITY FOCUS



COMMUNITY-LED DESIGN = SOLUTIONS
THAT MEET COMMUNITY NEEDS





FUTURE





BUS SYSTEM IDEAS

Service Expansio n Diversify Services

System Getting
Redesign There

E conomic Benefits

Student Program s Bus Rapid Transit (BRT)

Frequency

• Sunday Service

- Early Morning
- Late Night
- Major Events
- Major Employers

- Micro-transit
- Community
 Needs
- Diversified Fleet
- Fuel efficiency
- Business Driven
- Multi-modal mini hubs
- Rail, Bike, Ped connections
- Wayfinding
- Connect to jobs

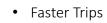
 Attract and grow talent and businesses

- People to jobs
- Economic development
- Universities
- Students
- Internships
- FutureWorkforce

- High frequency corridors
- Pre-board Fare
- Transit Oriented
 Development
- Attracts new Businesses







- Destination
 Focused
- Cross-town grid service model
- Rebranding



TRANSFORMATION TIMELINE

Phase I

Phase II

Phase III

2020

- 1. Staff Technical Capacity
- 2. Human Assets
- 3. Technology
- 4. Infrastructure
- 5. Funding

2021-2022

- 1. Bus System Redesign
- 2. Community Engagement
- 3. Rider & Human Services Solutions
- 4. Deploy Business Systems
- 5. Technology Engineering Design







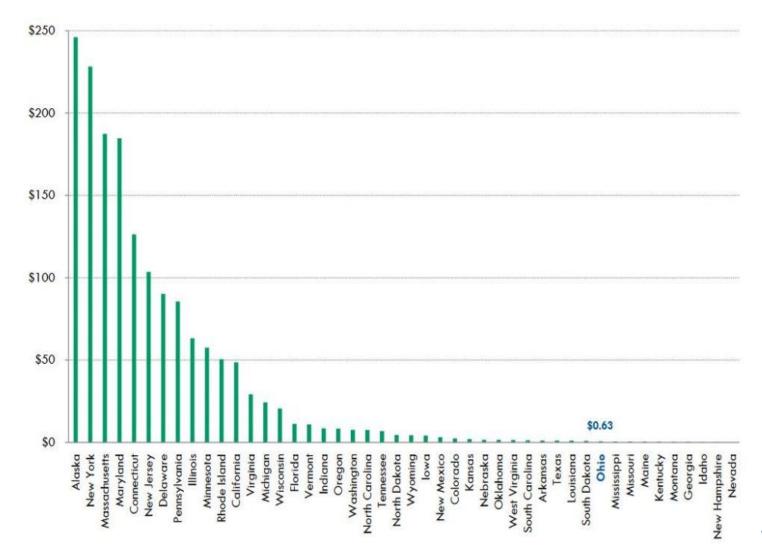


FUNDING





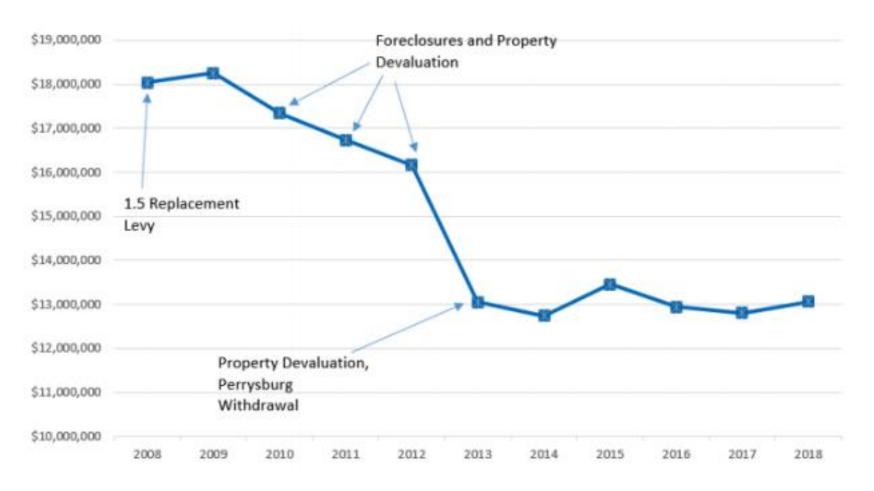
TRANSIT FUNDING BY STATES







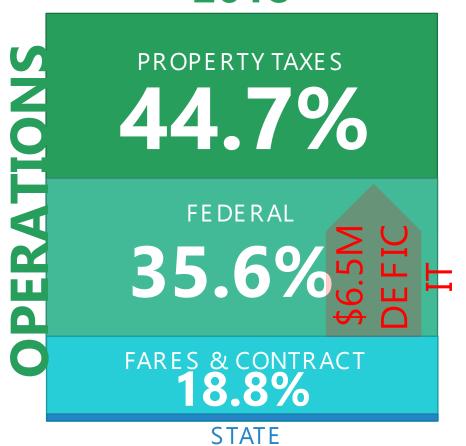
PROPERTY TAX TREND







OPERATIONS FUNDING MODEL 2018 FUTURE



0.9%

SALES TAXES 80+% **FEDERAL Phased Decline in** Reliance FARES & CONTRACT 18.8% STATE **0.9%**

TARTA



ADEQUATE INFRASTRUCTURE INVESTMENT

CAPITAL USED TO FUND

DEFICIT

FEDERAL

80%

\$7+ million in annual Federal Funding

Competitive Grants

20%





TRANSIT FUNDING TRENDS IN OHIO

CLEVELAND 1% Sales Tax

AKRON .5% Sales Tax

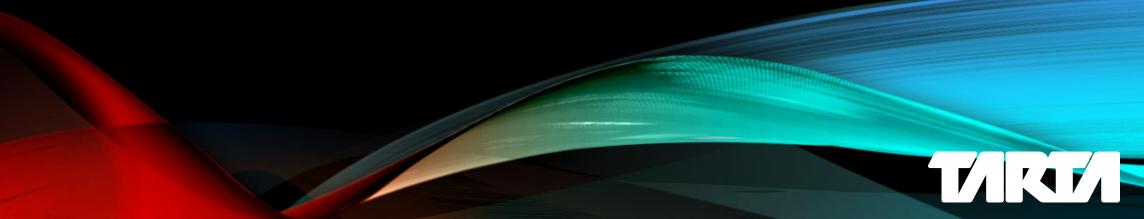
- COLUMBUS .5% Sales Tax
- DAYTON .5% Sales Tax
- CINCINNATI .8% Sales Tax

MORE PROGRESSIVE MODEL

More Equitable Responds Faster to Inflation Broader Contribution Base Control over Purchases



OUR PARTNERSHIP



WE NEED YOUR SUPPORT RESOLUTION PASSAGE

- Add Lucas County as a member of TARTA
- Eliminating TARTA'S 2.5 mill property taxes and substituting a .5% sales and use tax
- Allocating monies from sales tax to fund TARTA operations
- Allocating monies from sales tax to fund municipal TIF projects



QUESTIONS & ANSWERS