PromisePay + Toledo Water

A discussion on comprehensive water affordability program management.



- **Promise** was founded in 2017 to build software to improve criminal justice outcomes.
- As we worked with more and more government institutions, it became clear that one problem consistently stood in the way of success: payments.
- Promise provides alternative payment solutions for cities, counties, states, and utilities across the country.
- Our team is a combination of technology experts from companies like **Palantir**, **Stripe**, **Google**, and leaders from the public sector.
- We are backed by a diverse group of venture capital firms like YC, First Round, Kapor Capital and ROC NATION.



Product Suite

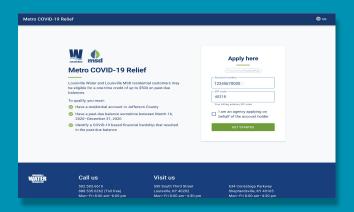
Promise builds software to implement and execute affordability strategies at scale.

Payment Plans

Sign up for a payment plan today Utilities&Co offer payment plans to pay off your current balance over time Utilities&Co: Hi Serenal You have Avoid service shut-offs & late fees a past due balance and you qualify for an interest-free Interest-free payment plans payment plan. Flexible payment options and Sign up now to avoid shutoffs and late fees. Click to see pre-approved offers for your account #123456789: utilities.promise-pay.com/user_id Sign up in minutes Send the word STOP to no longer receive these messages. Powered by PromisePay 132456789 12345 0 3 0

Make your first payment to start your plan Choose your payment method and enter your incrnation below Plain: \$50 × 6 monthly Total due today: \$50.00	
Credit/debit card	~
m Bank transfer (ACH)	~
G Google Pay	~
🔹 Apple Pay	~
Venmo	~
Cash	~

Grant Portals



Promise.

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Promise has been a huge success for LW with the following results:

• **5,000 accounts** enrolled in payment plans

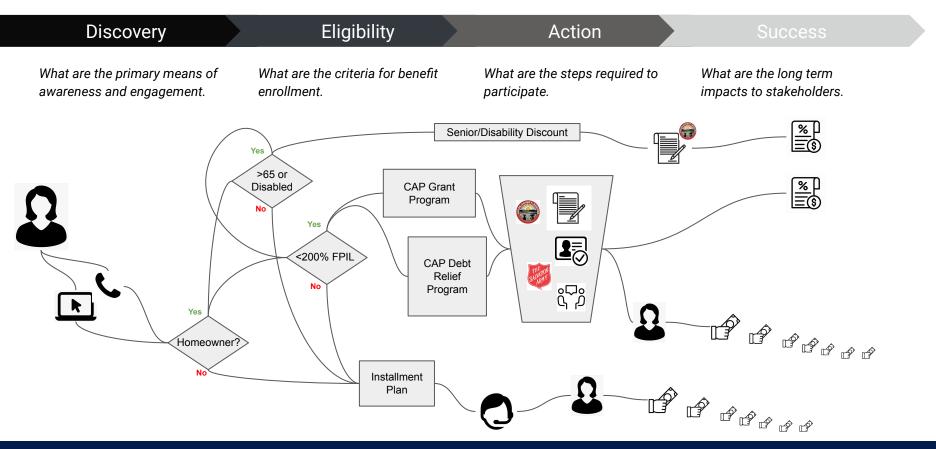
Louisville Water & MSD

- 90% success rate of payment plans
- **\$4,500,000** in grant disbursements
- **70%** of enrolled participants maintaining regular bill payments



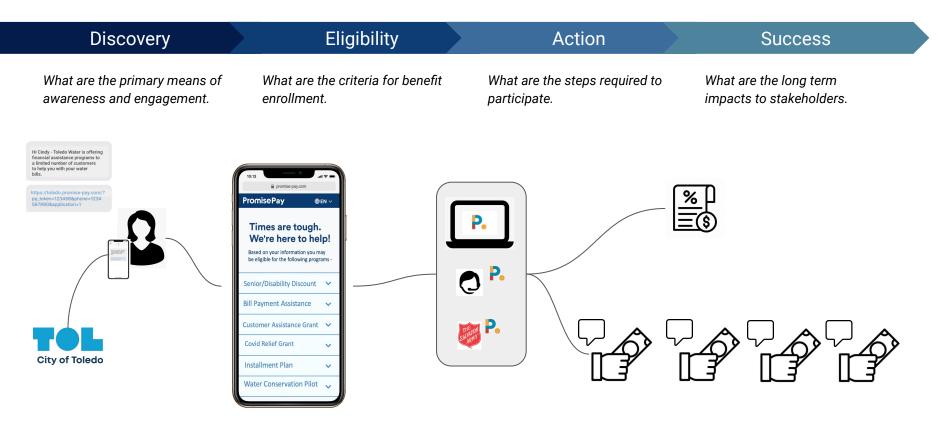


Customer Journey - Current Initiatives



Promise.

Customer Journey - Promise Platform



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