# **PromisePay** + Toledo Water

A discussion on comprehensive water affordability program management.



- **Promise** was founded in 2017 to build software to improve criminal justice outcomes.
- As we worked with more and more government institutions, it became clear that one problem consistently stood in the way of success: payments.
- Promise provides alternative payment solutions for cities, counties, states, and utilities across the country.
- Our team is a combination of technology experts from companies like **Palantir**, **Stripe**, **Google**, and leaders from the public sector.
- We are backed by a diverse group of venture capital firms like YC, First Round, Kapor Capital and ROC NATION.



### **Product Suite**

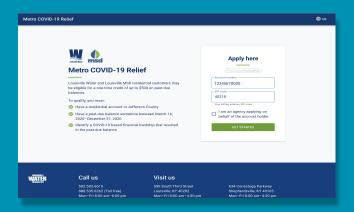
Promise builds software to implement and execute affordability strategies at scale.

### **Payment Plans**

#### Sign up for a payment plan today Utilities&Co offer payment plans to pay off your current balance over time Utilities&Co: Hi Serenal You have Avoid service shut-offs & late fees a past due balance and you qualify for an interest-free Interest-free payment plans payment plan. Flexible payment options and Sign up now to avoid shutoffs and late fees. Click to see pre-approved offers for your account #123456789: utilities.promise-pay.com/user\_id Sign up in minutes Send the word STOP to no longer receive these messages. Powered by PromisePay 132456789 12345 0 3 0

| Make your first<br>payment to start<br>your plan<br>Choose your payment method and<br>enter your incrnation below<br>Plain: \$50 × 6 monthly<br>Total due today: \$50.00 |   |
|--|---|
| Credit/debit card  | ~ |
| m Bank transfer (ACH)  | ~ |
| G Google Pay   | ~ |
| 🔹 Apple Pay  | ~ |
| Venmo  | ~ |
| Cash   | ~ |

#### **Grant Portals**



### **Promise.**

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## Promise has been a huge success for LW with the following results:

• **5,000 accounts** enrolled in payment plans

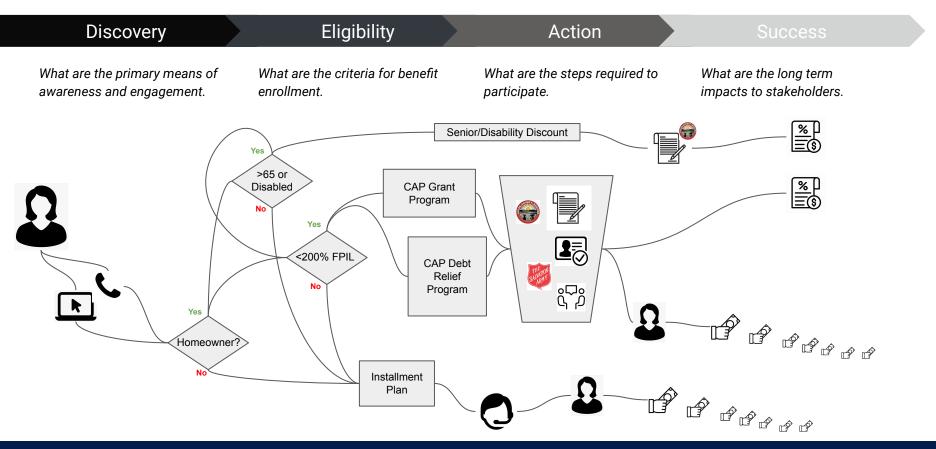
Louisville Water & MSD

- 90% success rate of payment plans
- **\$4,500,000** in grant disbursements
- **70%** of enrolled participants maintaining regular bill payments



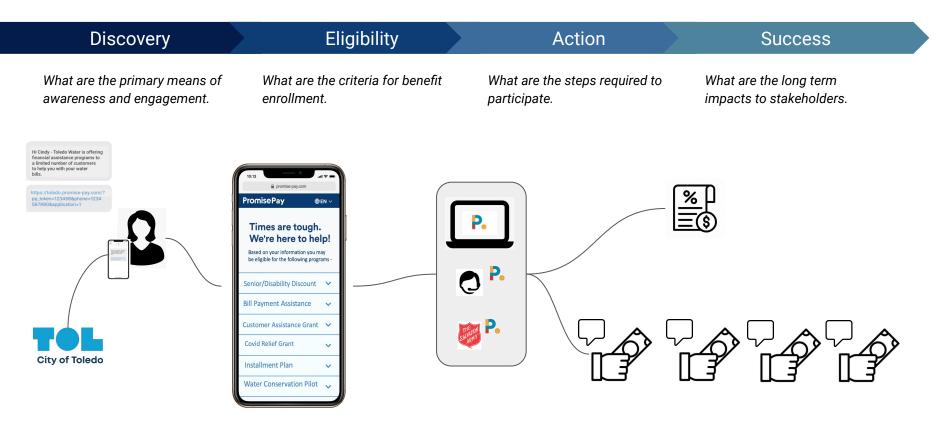


### **Customer Journey - Current Initiatives**



#### **Promise.**

### **Customer Journey - Promise Platform**



#### **Promise.**