

To: Matt Cherry, President and Members of City Council

From: Wade Kapszukiewicz, Mayor

Subject: Appointment to the Troy Township JEDD

12/5/2023

I Recommend the Following Appointment to the Troy Township JEDD

Appointee	Appointee Replaced	Proposed Term of Office	Section 61 waiver as a special engagement	Reserved Slot / Type	Recommended by (if applicable)	Attendance Record	Resume attached
Daniel M. Knecht	Todd Huffman	4 years expiring, 07/01/2028	yes	City of Toledo	Mayor		yes



Wade Kapszukiewicz
Mayor

Daniel M Knecht

Objective To continue my personal and professional growth within the NSG Group, with a focus on roles with increasing strategic implications for the company.

Functional summary A highly-motivated, results-oriented, and data-driven individual with a passion for developing and leading teams to success. A diverse background with proven ability in engineering, manufacturing, and strategic business roles within the Pilkington/NSG Group.

Employment 2023 - present NSG Group Toledo, OH

Solar Projects Director

- Coordinates and leads all aspects of NSG Solar Group's project management stage-gate process.
- Evaluates short and long-term supply and demand profile to facilitate excellent service for Solar customers
- Evaluates and plans short and long-term capital requirements and evaluates funding alternatives
- Assesses short- and long-term business impacts resulting from customer's advancing technology
- Evaluates competitive strengths, weaknesses, opportunities, and threats

2018 - 2023 NSG Group Luckey, OH

Plant Manager, NSG Glass North America, Inc

- Responsible for the successful design, construction, startup, staffing, and operation of greenfield float-line facility with online coatings, serving the solar energy market.
- Project was successfully completed in the middle of a global pandemic (COVID-19) with only a 6-week delay. Excluding exceptional costs associated with COVID-19, project was delivered in line with the capital budget.
- Key achievements in first full fiscal year of operation
 - 0-Significant Injuries (with entirely new hourly workforce)
 - 0-Customer Quality Claims
 - 0-Float process shutdowns
 - Output above budget by 2.7K tons (+2.3%)
 - Full supply of First Solar PGT demand after handover from Ottawa plant

2012 - 2018

NSG Group

Toledo, OH

Director of Planning, Architectural Glass NA (AGNA)

- Led the AGNA strategic planning activities, including managing the process for major capital projects, to ensure the strategic business unit (SBU) delivered on its financial and growth targets
- Led the market planning activities for the SBU, including development of sales budgets & forecasts.
- Identified key industry trends, competitor activity and market data impacting the business. Analyzed and recommended ways to improve customer & product profitability.
- Oversaw the production planning process, determining the optimal product & customer allocation to the manufacturing plants for maximizing profitability. Managed finished inventory in the plants to deliver the highest order fill rate at the lowest level of working capital.
- Served as link between sales & manufacturing teams to ensure thorough understanding of key issues by major stakeholders. Provided leadership in developing solutions across the business functions to drive profitability improvement.
- A key member of Project Falcon team, charged with AGNA capacity expansion, which successfully culminated in a new plant in Luckey, OH.

2008 - 2012

NSG Group

Laurinburg, NC

Materials Manager

- Led the customer service, production scheduling, made-to-order, warehouse, and shipping operations for dual float-line facility.
- Achieved year-on-year reductions in warehouse handling breakage with 3-year overall reduction of 80%.
- Developed a "Fast Track" program to deliver made-to-order cut-size products within 7 business days, resulting in an average of one additional truckload of sales per week.
- Delivered in excess of \$1M (annual) export freight savings by working with logistics and legal teams to successfully lobby for changes to the NCDOT road weight permit regulations for open-top containers.

2006 - 2008

NSG Group

Laurinburg, NC

Cold-End Manager

- Responsible for all aspects of cutting and packaging for two float-lines including production, maintenance, and process improvement projects.
- Created unified maintenance team to incorporate planning and execution of activities for the Cold-End and Materials departments. Developed a new set of metrics to fully utilize SAP in driving to a reliability-focused, proactive culture.
- Reduced consumable expenditure by \$50K per year.

2003 - 2006 Pilkington North America Laurinburg, NC

Engineering Manager

- Led team of 8 engineers with plant-wide responsibility
- Key accountabilities: capital project execution, process support, technical systems expertise, maintenance support, and training.
- Lead role in developing maintenance skill-based pay system and negotiating acceptance with United Steel Workers union committee
- Key-user and project team member on the SAP Implementation team.

2001 - 2003 Pilkington North America Laurinburg, NC

Cold-End Engineering Coordinator

- Supervised engineers focusing on projects, process improvements, and maintenance support for the Cold-End of the float-glass process.
- Developed coursework and hands-on tools for maintenance training.

1997 - 2001 Pilkington Group Engineering Toledo, OH

Electrical/Controls Engineer

- Lead Electrical Engineer for large capital projects (float cold repairs)
- Supervised engineers, programmers, and contractors in the design and installation of electrical equipment.
- Designed & programmed new control systems and integrated with existing equipment to achieve enhanced performance.

1996 Dublin Technical Systems, Inc. Dublin, OH

Electrical Project Engineer

- Designed control systems for multiple projects utilizing instrumentation, PLC, and HMI Systems.

Education

1995 The Ohio State University Columbus, OH

B.S. Electrical Engineering