

**Speaking Points**

Stop Loss Insurance (Anthem Life Insurance Company)

Tyrome Alexander, Director

Department of Human Resources

[Tyrome.Alexander@toledo.oh.gov](mailto:Tyrome.Alexander@toledo.oh.gov)

419-245-1031

**Purpose:**

This ordinance is to authorize the Mayor to enter into an agreement with Delta Dental for the provision of dental insurance services for the City of Toledo's covered employees for a term of three (3) years; authorizing the expenditure of funds; and declaring an emergency.

**Background:**

- The City's current Dental Insurance contract with Delta Dental is scheduled to expire on July 31, 2021.
- The City sought competitive request for proposal from May 4, 2021 through June 8, 2021. A total of four (4) vendors responded to the RFP.
- The Department of Human Resources and representatives from the City's Health Care Cost Containment Committee (HCCCC) reviewed the proposal.
- It was determined Delta Dental presented the best proposal for the following reasons:
  - Disruption with other vendors ranged from 40-70%, forcing members to switch to another provider and/or pay for out-of-network services.

**Cost:**

The estimated cost of this three (3) year contract should not exceed \$90,000.00. Funding for this expenditure is allocated in the Health Care Internal Service Fund.