

Stephen Darrington Jr
210 Charles St
Toledo, OH 43609
phone: (317)529-0701
stephen.darrington@yahoo.com

OBJECTIVE

- To join a company where I can master the craft, and possibly even help improve upon, based on my personal growths, achievements, and merit.

SKILLS

- Excellent communication skills
- Time management
- State licensed in life and health insurance
- State licensed in property and casualty insurance
- Great customer service
- Organization and paperwork (entry and filing)

EXPERIENCE

American Family Mutual Insurance Company , Toledo, OH
Agency Owner, Jun 2017-Present

- Responsible for finding prospective clients
- Provide quotes
- Match clients with policies based on their specific needs and income
- Collect Premiums
- Build trust/ lasting relationship with clients
- Build a solid profitable agency

American Family Mutual Insurance Company, Toledo, Ohio
Sales Specialist Sept 2016-June 2017

- Provide Quotes
- Finding prospective clients

- Match clients with policies based on their specific needs and income

Dream Team Agency LLC Indiana/Ohio
Final expense Agency, Dec 2012- June 2017

- Contracted to sell insurance
- Commute between OH and IN for the purpose of selling insurance and training new agents

American Income Life, Sylvania, OH
Insurance advisor, Jul 2011 Dec 2012

- Required employees to get licensed in life and health, passed classes and state test in just weeks
- Sell term, accidental, and whole life insurance
- Sort applicant files, complete all levels of paperwork (from doctors info to banking)
- Complete health charts, Obtain payment information, Set and run appointments.

EDUCATION

University of Toledo, Ashland University, University of Findlay.

- 2008 Ashland University
- 2009 University of Findlay
- 2010 University of Toledo
- 2011 Dropped out to chase insurance career.

Libbey High School, Toledo, OH
High School Diploma, Aug 2004- Jun 2008

- Graduated top 5 in Class
- Received City Athletic Award from Commissioner of Athletics
- Captain of Football Team
- Captain of Baseball Team
- Graduated Med Tech with Certificate of Certified Nursing Assistant