



Agenda Review

Toledo City Council

APRIL 21, 2026

Fire Alarm System

- The Water Reclamation Facility and its employees are protected by a complex fire alarm system including fire alarm panels, smoke detectors, sprinkler systems, standpipes, backflow preventers, and other components.
- This system requires annual inspection as well as periodic repair and replacement of components. Such systems are proprietary and must be inspected, repaired, and replaced by service technicians employed by the authorized representative using proprietary equipment.
- The current proprietary system is owned and maintained by Johnson Controls.
- This ordinance seeks to provide the legislation necessary to waive the competitive bidding process, award a contract to Johnson Controls, and allow for the expenditure of up to \$50,000 annually for up to 4 years, subject to annual appropriation, for the inspection, maintenance, and repair of the fire alarm system and related components at the Water Reclamation Facility.

Stop Loss Market Check

RECOMMENDATION

Renew with Anthem

No Coverage Changes
Immediate Reimbursements

Premium Difference: +6%

*Previous Renewal (2025/2026)
Premium Difference: +50%*

ALTERNATIVES

Berkshire Hathaway

Potential Additional Liability

Premium Difference: +26.73%

Pan-American

Potential Additional Liability

Premium Difference: +48.61%

DECLINED TO QUOTE

13 Vendors Declined to Quote due to "Uncompetitive Rates"

8 Vendors did not Quote by Deadline

Property Readiness Evaluation (PRE) Grant Program

Vibrancy Initiative

The Problem

- ❑ Chronic vacancy and underutilization of properties is often driven by real or perceived risk (i.e. environmental, structural, market).
- ❑ Many projects stall because property owners and developers lack access to early-stage funding to complete due diligence and assess feasibility.
- ❑ Without pre-development resources, uncertainty remains high and private capital stays sidelined.
- ❑ The City's only program to provide funding for pre-development was through the U.S. EPA Assessment Grant and the City was not awarded a grant in 2025.

Property Readiness Evaluation (PRE) Grant Program

Vibrancy Initiative

Goal

- Prime the pump for new private investment in Toledo by identifying, reducing, or eliminating pre-development barriers that prevent catalytic projects from moving forward.

Purpose

- Provide targeted pre-development funding to advance transformative redevelopment projects to the next phase of the development process by supporting critical analysis needed to determine economic and market viability.

Eligible Expenses

- Phase I & II Environmental Site Assessment
- Asbestos Survey
- Universal Waste
- Geotechnical Reports
- Archeological Survey
- Wetland Survey
- Market Study
- Feasibility Study/Reuse Analysis Report
- Building Conditions Assessment

CRA for Redevelopment of 5744 Southwyck Blvd.

Commercial and Industrial Tax Abatement Program

- ❑ Redevelopment 5744 Southwyck Blvd., Toledo, Ohio 43614
- ❑ Conversion of vacant former bank building into a 14-unit residential apartment complex.
- ❑ \$1,526,000 Investment
- ❑ Proposed incentive is a 100% real property tax exemption on the increase in tax value that results from the proposed investment for 12 years.
- ❑ Property was rezoned in 2023 from Commercial Office to RM12-Multifamily Residential



2026 Party in the Park Sponsorship

- A sponsorship of \$50,000 to Destination Toledo to support this year's **FREE** Party in the Park concert series supports our plan for increased activation in downtown Toledo.
- Other community contributions will include ConnecToledo (\$100,000), Downtown Toledo Improvement District (\$150,000), and Destination Toledo (\$100,000).
- Consistent activity downtown on Friday nights helps drive new residents and visitors to visit, explore, and support businesses, helping to boost economic activity.

- **Lance Woodworth**, Destination Toledo
- **Cheryl Hardy**, Hardy Communications

FREE

Concert Series *every
Friday night*
at Promenade Park!

May 29th – August 28th

+ ON THE ROAD series March, April, May September and
October!



2025 Party in the Park Recap

- **Over 50,000 attendees** to Party in the Park events in 2025
- More than **\$1.15 million in DIRECT economic activity** was created from the 11 Promenade Park concerts in 2025 – giving investors to the event a **285% ROI** or almost 4x the money invested.
- **80% of attendees reported visiting a downtown business** before or after attending a concert at Promenade Park.
- Party in the Park generated over \$250,000 of earned media for the City of Toledo.
- The Party in the Park social media page grew from 0 to over 13,400 followers in year one and saw over 6 million impressions on the Facebook and Instagram pages.

2026 grows from 13 to 19 Party in the Park events plus 2 new events and 7 coordinated activation efforts to increase downtown visitors and collaboration in the community!



Economic Development Activation Efforts



Big Picture Goals

1. Make Party in the Park a community based economic impact activation effort
2. Coordinate and enhance the existing activation and event efforts in downtown Toledo to contribute to a larger and more powerful downtown narrative.
3. Encourage residency in downtown Toledo by driving activation coordination
4. Increase customer traffic in bars, restaurants, and retail
5. Encourage downtown tenancy of businesses
6. Create consistent activity on Fridays in the heart of downtown Toledo for residents, businesses and visitors to downtown Toledo.

Local Programming = Local Impact



Local bands + local media + local businesses

- Financial investment in local bands, sound, stage and other vendors keeps the economic impact local – we’ve proven this is a winning strategy, now lets make it even more impactful!
- Partnering with local media and local businesses to cross promote activation efforts creates a measurable return on investment
- Collaborating with downtown organizations like the Metroparks, Mud Hens, Huntington Center, Destination Toledo and more exponentially amplifies all efforts to promote downtown living, working and visiting.

Event Cross Promotion is Critical



- Cross promotion of events downtown is already happening with the Downtown Toledo and Destination Toledo social pages and more – that will continue and will include Party in the Park, Metroparks Toledo, Toledo Mud Hens/Walleye and the City of Toledo and Lucas County.
- Event targeted social media content and paid digital ads will enhance the attendance and awareness of the activation efforts, benefiting all businesses and organizations downtown.
- Glow night, Snow in July, Bubbles, Hot Air Balloon Glow and the Drone Show, we will also enhance the perception of safety, fun and family friendly events downtown.

CONCERT SCHEDULE

Friday, March 13th – ON THE ROAD Huron Yards, St Patrick’s Day Kick off **Leadfoot Granny** opener Horselover

Friday April 24 – ON THE ROAD Warehouse District (Superior and Washington) **The Bridges** opener Renegade Lemonade

Saturday, April 25th – **First ever Pickle Mania!**

Friday, May 8th – ON THE ROAD TSA Black Box featuring ALL ORIGINAL music: **Ryan Roth, TSA Band, Nikki D, Robot Mama**

Friday, May 29th – **Skittlebots** opener: Unanimous Decision

Friday, June 5th – **E 5 C 4 P 3 Journey Tribute** opener: Kall Me Kendra with the American Cancer Society’s Ms. Roper Night and lipstick Drive

Friday, June 12th – **Riverwalk Celebration and Metroparks Takeover: Madison Avenue Band & Hot Air Balloon Glow** Opener: Echo Records

Friday, June 19th – **Juneteenth Celebration and Parade** **Motown Sounds** opener: Hollywood Connection

Friday, June 26th – **Nashville Crush** opener: Muddy Maumee River Band with the Epilepsy Center’s Practically a Golf Tournament

Friday, July 3th – **Day Drinkers** opener: Ice Cream Militia

Saturday, July 4th – **City of Toledo 250th Celebration and Fireworks presented by Owens Corning Distant Cousinz** opener: Nikki D and the Sisters of Thunder

Friday, July 10th – **Legend 2 Legend Elton John and Billy Joel Tribute** Opener: Excaliber with the American Heart Association

Friday, July 17th – **Imposters in Effect, Beastie Boys Tribute** opener: Buzz Anderson Band

Friday, July 24th – **Christmas in July Naked Karate Girls** opener: The Bradberries

Friday, July 31st – **Latin Fest - River and Rhythm**

Friday, August 7 – **Toledo Jeep Fest Takeover and Drone Show The Ultimate Garth Brooks Tribute Band & Drone Show** Opener: Ashley Martin Band

*Friday, August 15th - **Toledo Pride**

Friday, August 21st – **90’s R&B Jam Takeover Dj Lyte N Rod; Wall Music and Friends**

Friday, August 28th – **Thank You Toledo Appreciation Show! Marshall Charloff & The Purple Xperience Prince Tribute Band** opener: Arctic Clam

Friday, September 18 – ON THE ROAD Maumee Bay Brewing Company **Fleetwood Gold a Fleetwood Mac Tribute** opener Pops Garage

Friday, October 16th – ON THE ROAD Uptown (Adams Street) **Not Fast Enuff** opener Funk Factory

Saturday, October 17th – **Pig Fest with Toledo School for the Arts**



Ohio Mayors Alliance and U.S. Conference of Mayors Dues

- The Ohio Mayors Alliance (OMA) and US Conference of Mayors are bipartisan coalitions of mayors that provide a unified voice in Columbus and in DC to advocate against policies that negatively impact our cities.

OMA Core Functions

- Bipartisan, apolitical advocacy for Ohio cities at the Statehouse
- Connect cities to state agencies, programs & grant opportunities
- Share innovative solutions and best practices among mayors
- Promote Ohio cities and bipartisan collaboration

OMA Advocacy Priorities

- Protect fiscal health, home rule & local control
- Lead coalition of 60+ organizations opposing property tax elimination; Ohioans to Protect Public Services protectpublicservices.org
- Address municipal tax changes, unfunded mandates & fiscal threats
- Advance a Core Cities Strategy to drive growth and economic resurgence

Tandem Axle Plow Truck

- The 2026 Capital Improvement Plan includes \$375,000 for the purchase of one tandem axle plow truck for snow and ice operations.
- The City will utilize a national cooperative purchasing organization (co-op) agreement to purchase one chassis from Valley Freightliner of Toledo and one body outfit from Henderson Products, located in Bucyrus, Ohio and currently has 1 contracted to build 2.
- Using this co-op agreement will ensure the lowest cost to the city and maintain continuity of equipment for operator familiarity and repairs.

Cybersecurity Insurance

- One year contract for cyber insurance (May 1, 2026 to May 1, 2027) with the option of renewing for three additional one-year periods subject to annual appropriations.
- Insurance broker The Hylant Group priced the market for COT and negotiated a reduced annual premium charged to the City by longtime cyber insurance provider Coalition Insurance Solutions, Inc.
- New annual premium is \$109,813 compared to previous annual premium of \$114,576.
- Coalition offers the maximum and best coverage, inspection, and protection support at the most reasonable and fair premium cost.

Fire Vehicles and Related Emergency Equipment

- Authorizes up to \$1.25M in Capital Improvement funding
 - \$1.0M for vehicle replacements (ambulances & apparatus)
 - \$250K for critical equipment upgrades
- Aligns with NFPA 1901 guidance (15-year apparatus lifecycle) to improve response reliability and efficiency by replacing aging & unreliable fleet
- Allows the purchase of new equipment: radios, emergency lighting, medical gear to enhance operational readiness & safety

Fire Facility Repairs and Improvements

- Authorizes up to \$250k in Capital Improvement funding for fire station repairs and upgrades.
- Addresses critical facility needs including roofs, HVAC, exhaust systems, concrete/parking lots, and mold remediation.
- Enhances safety, security, and working conditions through station renovations, security upgrades, and equipment improvements.
- Improvements will be made at Fire Imlay and Station 21.



Thank you.

➔ toledo.oh.gov