

## **Speaking Points**

City-wide Safety Shoe Contract  
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### **Purpose:**

This ordinance is to authorize a contract for the purchase of safety shoes for two (2) years with the option of an additional one (1) year extension.

### **Background:**

- The City's current shoe contract with Safe-Guard Shoe Company expires February 25, 2011.
- After publishing an RFP, between 10/3/2020 and 10/20/2020, four (4) proposals were received.
  - o One (1) contractor submitted a response for supplying safety shoes/boots to police and fire services;
  - o Three (3) proposals were submitted for supplying safety shoes/boots to non-safety forces
- After an extensive review, we recommend the following:
  - o Award the safety shoes/boot contract for Police and Fire to Superior Uniform Sales, Inc, via an amendment to their current contract;
  - o Award the contract for shoes/boots for non-safety forces to Saf-Guard Shoe Company based upon the following criteria:
    - Pricing
    - Downtown Store
    - Remote Shoe Truck availability to all divisions
    - Sixty (60) day warranty for unused shoes;
    - Six (6) month replacement of defective shoes free of charge; and
    - Direct billing functionality to city departments.

### **Cost:**

Cost for this two (2) year contract should not exceed \$300,000.00. Funding will come from various departmental funding sources.