



Our Partnership

City of Toledo & Lucas County Land Bank Memorandum of Understanding 2021-2025

The Crisis in 2010



More than 5,000 abandoned properties, hollowing out neighborhoods



Unprecedented foreclosure rates forcing thousands of people to leave the area



A sharp drop in public investment causing the collapse of our CDC network

Our Response

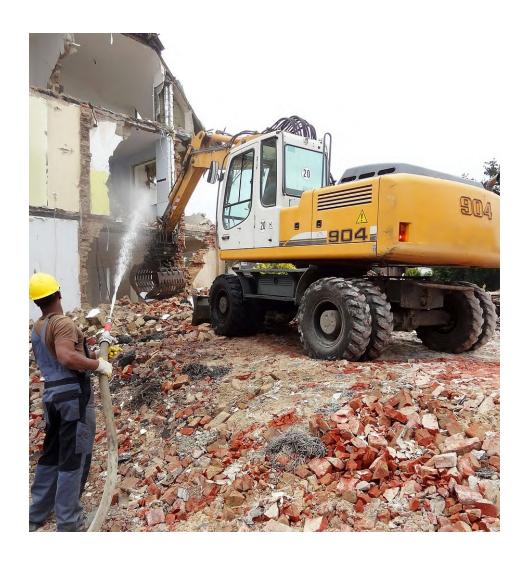
6,500 - Abandoned Parcels Acquired

3,600 - Blighted Buildings Demolished

2,500 - Side Lots Sold to Neighbors

750 - Buildings Renovated

Demolition

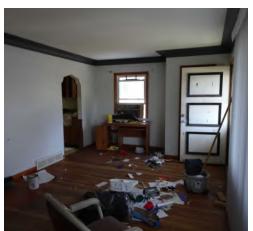


- Completed 3,698 projects to date
- Leveraged \$33.2 million in federal/state funding
- Achieved the best per project average cost of anywhere in Ohio
- Awarded 84% of private jobs to local MBE/WBE contractors + 100% union labor





















Vacant Land

- Tripled tax foreclosure annual filings to achieve acquisition scale
- Transferred 3,646 vacant lots with clear title
- Completed over 2,500 side lot sales to adjacent neighbors



RISE Neighborhoods



beautiful.ai

Home Preservation Initiative



An opportunity to be proactive and relevant to every property owner



Almost 900 home visits to provide free and impartial advice



Over \$800,000 in loans leveraged for home improvement

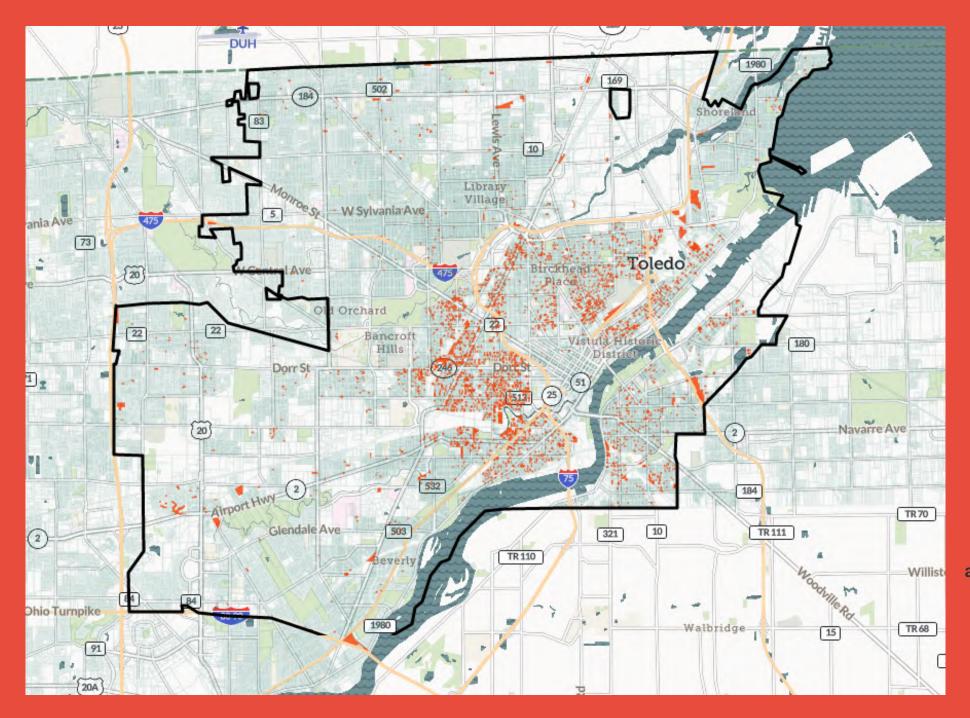
Our Current Neighborhood Challenges

Neighborhoods Need Support

- An abundance of abandoned vacant land
- Not enough good quality inventory to meet housing demand
- Too few opportunities for low-income residents and residents of color to build wealth through home ownership

- Very little community development capacity
- Not enough focus on targeted strategies to make longer-lasting neighborhood impacts
- No available funding for residential and commercial demolition needs

An abundance of abandoned vacant land



Each orange dot is an abandoned lot



The Future of Demolition?

300 Commercial Sites

1,200 Residential Sites

A \$50 Million Problem

Building Neighborhoods

The Land Bank's Strategic Plan - 2021 to 2025

Grow opportunities by putting the community's land assets to use



Our Goals

- Assemble 5,000 abandoned vacant lots to integrate ownership & maintenance
- Support land projects for new development, quality of life, beauty, peace, and wealth creation
- With partners, invest in sustainability to mitigate climate change and encourage wellness

Develop buildings to improve home ownership, increase property values, and stabilize population

Our Goals

- Offer abandoned residential and commercial properties for sale to renovators who will be asked to meet high standards
- Incentivize renovation projects through matching grants and loans
- Directly renovate up to 12 properties a year for direct sale to home owners



Invest in people to strengthen neighborhoods, support existing housing, and decrease blight

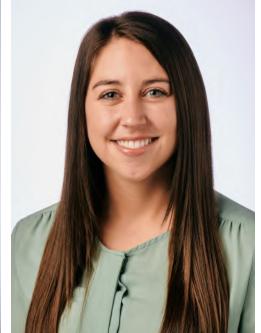
Our Goals

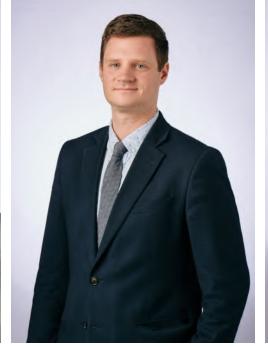
- Target up to 8 RISE Neighborhoods, providing home repair and investment driven by resident expectations and needs
- Focus additional efforts on key places and blocks for place-making and resident-led momentum
- Conduct another 100,000+ parcel survey to target investment equitably in the places that need it the most

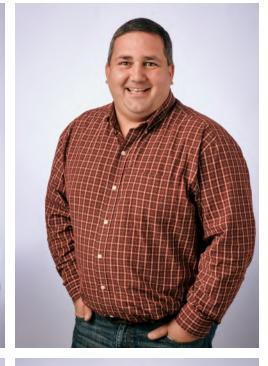














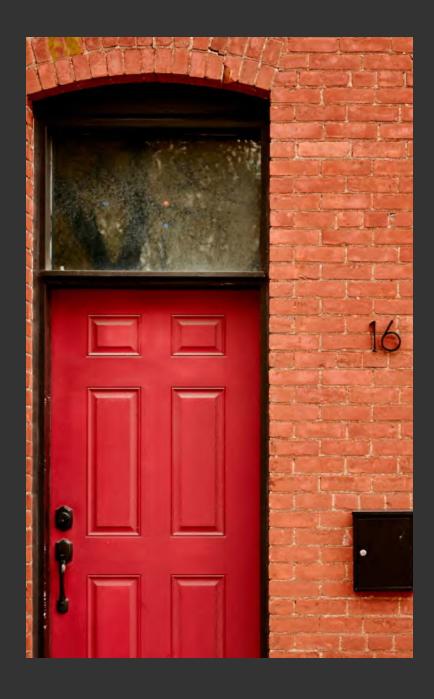








City + Land Bank MOU Major Updates



Acquisition & Disposition

- Provides clearer rules for the transfer of nonproductive property between the parties.
- Land Bank operates one-stop Side Lot Program, regardless of which party owns the nonproductive land.
- Abandoned vacant land in Toledo is assembled over time for local control and redevelopment opportunities.
- Certain fees and charges are waived in the same manner that Toledo does for itself.



Property Maintenance

- Land Bank will be solely responsible for the cost of maintenance on its properties.
- Land Bank will continue to transfer remaining demolished vacant lots without a side lot opportunity to Toledo through 2022.
- Land Bank will transfer at least \$250,000 to Toledo in early 2022 for maintenance after a final grant accounting.



Nuisance Abatement & Demolition

- City allows Land Bank to "stand in its shoes" on a property-by-property basis to utilize receivership and recovery legal tools.
- The parties continue to partner to address nuisance properties, CERT properties, and forfeited land, and work together to address common challenges through tax foreclosure.
- Land Bank will continue to access fire escrow funding for Land Bank owned properties to resolve nuisance conditions.
- Land Bank continues to hire the City to perform residential demolitions. Price is updated from \$6,489 to \$7,700 per property to reflect cost increases.

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Information & Technology

- Land Bank completes a second 120,000+ parcel survey in 2021 and captures public data about building conditions, public trees, and sidewalks to be shared with Toledo.
- Division of Real Estate licenses the Land Bank's internal property management software for a one-time fee of \$30,000, and Land Bank uses those funds to improve the software and creates data sharing opportunities between the parties.
- An annual review of the partnership will now be conducted between the parties to maintain lines of communication and improvement.